

QSL Fact Sheet

31 January 2022

QSL Harvest Pool Opt Out

QSL Direct growers can leave the QSL Harvest Pool at any time during the season and price more of their GEI Sugar themselves by using the QSL Harvest Pool Opt Out.

No minimum tonnage is required – simply choose the Opt Out and any of your Harvest Pool tonnage which has not already been priced by QSL will be transferred to the Self-Managed Harvest Contract so you can price it yourself.

CHOOSING TO OPT OUT

The QSL Harvest Pool Opt Out is available to all QSL Direct growers from 1 May each season until 20 April the following year, or until their Harvest Pool tonnage has been fully priced.

Just click the Harvest Pool Opt Out button available within your QSL Direct account from 1 May each season to view the current value of your priced Harvest Pool tonnage, how much remains unpriced, and the ICE 11 contracts you'll need to price it against if you decide to opt out and start pricing it yourself.

It is important to note that you cannot price any of your Harvest Pool tonnage that has already been priced by QSL.

As QSL can begin pricing your Harvest Pool tonnage from 1 May each year, how much tonnage has already been priced, the value of this, and the amount of unpriced tonnage available to price yourself will continue to change as the season progresses.

Should you choose to opt out, any unpriced tonnes will be allocated against the relevant individual ICE 11 contracts and will become your responsibility to price, with the tonnage already priced by QSL displayed as filled pricing.

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KEY DETAILS

Opens: 1 May each season

Closes: 20 April in the following year or when no unpriced Harvest Pool tonnage remains

Nominations: 11am-3pm business days via QSL Direct

Minimum nomination: 1 tonne

Minimum order: 1 tonne (residual tonnage only)

Accelerated Advances: Not eligible



PRICING YOUR TONNAGE

Once you choose to opt out of the Harvest Pool, all of your unpriced Harvest Pool tonnage will be transferred to the Self-Managed Harvest Contract – you cannot move any tonnage back to the Harvest Pool at a later date.

All of the pricing rules and procedures of the Self-Managed Harvest Contract then apply to tonnage transferred by the Harvest Pool Opt Out. This means:

- Tonnage must be priced after 1 May in a 1:1:1 ratio against the October, March and May contracts for the season. This tonnage also includes your production buffer element (20% of your GEI Sugar estimate), which is to be priced against the March and May contracts after confirmation that your harvest is complete.
- Any additional Harvest Pool tonnes beyond the automatic 30% GEI Sugar allocation (i.e. any additional tonnage which has defaulted to the Harvest Pool) must be priced in 1:2:2:1 ratio against the season's four ICE 11 contracts.
- Pricing is allocated to be priced against the relevant individual ICE 11 contracts, with orders required for each contract. Which contract your pricing is allocated against will depend on the timing of your opt out and the amount of pricing already completed by QSL at that time.
- Transferred tonnage can be rolled to the next ICE 11 contract up until the final Pricing Completion Date for the season (20 April), when any remaining unpriced tonnage is priced by QSL at the next available opportunity.
- Your Production Buffer is priced by you against the season's March and May contracts upon confirmation that you have finished your harvest
- From the 2022 Season, Self-Managed Harvest Contract participants can also price any residual tonnage which remains after the 10-tonne minimum order limits are applied for each contract. For example, if you have priced your allocation against a futures contract and still have 7 tonnes left unpriced, you can opt to place an order for that remaining 7 tonnes, rather than that tonnage being priced by QSL.
- Any unpriced tonnage remaining after the Pricing Completion Date will be priced by QSL at the next market opportunity.

For full details of this product, please read the QSL Harvest Pool Pricing Pool Terms and QSL Harvest Pool Overview, available from your local QSL team or online at www.qsl.com.au